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MAR 24 1994

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF SECRETARY

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October 1, 1993

Federal Communications Commission
Mass Media Bureau
Cable Rate Regulation Impact Survey
1919 M Street, N.W. - Room 314
Washington, D.C. 20554

Re: Newhouse Broadcasting Corporation

Dear Sir or Madam:

Enclosed are the completed surveys for the 10 largest Newhouse systems filed on both computer disk and hard copy, along with the applicable rate cards and channel lineups. Please bear in mind that it is extremely difficult, especially at this early date, to reliably determine the percentage of subscribers who have incurred increases or decreases for regulated services. However, good faith estimates have been made based upon the data available. As you review this material, we thought it would be helpful to provide a brief explanation of the results as to some of the systems:

1. Southwest Cook County - As you find, this is the only surveyed system which shows a disproportionate number of subscribers who are estimated to have incurred increases for regulated services (70%) compared to the number of subscribers experiencing decreases (30%). This is primarily due to the fact that this system has relatively few customers who, on a percentage basis, received the benefit of a substantial reduction in the rates for added outlets and remote control units. Because this system was under the benchmark level, the loss of revenue from these optional services was properly reallocated in the rates for basic and expanded tier service, thus impacting the larger number of subscribers with single outlets only, while the system remained revenue neutral. The system estimates that the average customer increase was around \$1.30 per month for regulated services while the estimated average decrease was approximately \$3.25 per month.

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Even prior to implementation of the new rules, this system's rate for basic/expanded tier services was only \$20.36 for 47 channels of service.

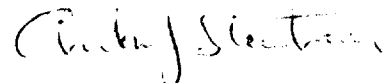
2. Pinellas County - In this system, approximately one-half the customers experienced a rate increase and one-half a rate decrease for regulated services. As you will see, this system formerly provided 49 channels of basic/expanded service for only \$16.95 per month*, and, thus, was well below the applicable benchmark (7¢/channel). Thus, like the Southwest Cook County system, the reduced revenues from added outlets and remote control options were offset by an increase in regulated basic and tier service revenues.

3. Prince George's County - As with the foregoing systems, some subscribers received decreases in charges for regulated services due to the reduction in added outlet and remote control charges while single outlet customers generally experienced a moderate increase. The system estimates that the average increase for regulated services was around \$1.30 per month, as against an estimated average decrease of \$4.15 per month. As you will see, the system also estimates a decline in annual revenues of over \$1,000,000 from regulated services due to the impact of the new regulations.

* * * * *

Please do not hesitate to call if you have any questions regarding these surveys.

Very truly yours,



Arthur J. Steinhauer

AJS/wmm

* Broadcast basic service (20 channels) was actually provided at no monthly fee.

FCC RATE REGULATION IMPACT SURVEY

01. Community Unit ID#	MD0163	05. Respondent Name	NEWHOUSE BROADCASTING CORP.			
02. Mailing Address (street)	9315 LARGO DRIVE	06. Respondent Fax:	212-692-4406			
03. Mailing Address (city)	LANDOVER	07. Respondent Phone	212-692-4418			
04. Mailing Address (state & zip)	MD 20785	08. System/Franchise:	PRINCE GEORGE'S COUNTY			

REGULATED SERVICES		CHARGE		CHANNELS		HOUSEHOLDS	
Describe Service Tier		4/5/93	9/1/93	4/5/93	9/1/93	4/5/93	9/1/93
09. TIER 1 (Basic)		\$2.45	\$10.99	33	33	63,762	63,368
10. TIER 2		\$19.00	\$10.99	33	33	63,458	63,118
11. TIER 3							
12. TIER 4							

REGULATED EQUIPMENT		CHARGE		EQUIPMENT UNITS		HOUSEHOLDS	
		4/5/93	9/1/93	4/5/93	9/1/93	4/5/93	9/1/93
13. Converter	Non-addressable	\$0.00	\$1.85	52,567	53,988	38,696	37,675
	Addressable	\$0.00	\$2.06	17,935	19,251	17,935	18,875
14. Installation	Prewired	\$29.95	\$37.18			1,643	2,424
	Unwired	\$29.95	\$72.48			308	424
15. Service Charge	Visit required	\$0.00	\$37.18			N/A	N/A
	No visit	\$0.00	\$1.99			N/A	N/A
16. Inside Wire							
17. Remote		\$3.00	\$0.40	70,083	72,088	49,215	49,829
18. Additional Outlet		\$3.50	\$0.00	42,061	43,895	29,943	30,600
All Miscellaneous Maintenance (describe):							
19.							
20.							
All Miscellaneous charges (specify):							
21.							
22.							
23.							
24. Franchise Fee		\$0.00	\$1.09				
25. Total billed monthly charges for reg. services:		\$1,760,000	\$1,675,000				
26. Total subscribers receiving any reg. services:		63,762	63,368				
27. % of subs. receiving a change in bill for reg. svcs:		Increase%	50%	Decrease%	50%		

September 1993

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4/5/93 Rate

9315 Largo Drive West, Landover, MD 20785

RATE CARD

Description of Service	Monthly Charges
*Limited Basic	\$2.45
Tier Service	\$19.00
Preferred Package	\$21.45
(Limited Basic and Tier Service)	
Home Box Office	\$8.55
Showtime	\$6.95
The Movie Channel	\$7.75
The Disney Channel	\$7.75
Premium Service Package	\$28.25
(All Four Movie Channels)	
VCR Charge (Optional Recording Capabilities)	\$5.00
Limited Basic Additional Outlet	\$0.50
Preferred Package Additional Outlet	\$3.50
Remote Control Converter	\$3.00
Program Guide	\$1.58

*Premium Channels and Remote Control Converters are not available with this package

Installation Charges

Standard Installation	\$29.95
Custom Installation	Upon Request
Installation of Additional Outlet	\$14.95
Relocate Outlet	\$14.95
Reconnect Outlet	\$14.95
Upgrade of Service	\$14.95
Installation of A/B Switch	\$10.00

Miscellaneous Charges

Unreturned Converter	\$200.00
Damaged Converter	
Addressable	\$125.00
Non-Addressable	\$85.00
Non-Pay Reconnect	\$25.00
Bad Check Reconnect	\$25.00
Late Fee	\$5.00
**Customer Equipment Charge	\$14.95

**Trip charge for the connection of customer equipment and/or the education of customer equipment, i.e., surround sound TV's, picture in picture TV's, VCR's, etc.

Revised 2/1/93

09-20-1993 16:10

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METROVISION
METROVISION

ATLANTA

08/12

Prince George
MetroVision

9315 Largo Drive West, Landover, MD 20785

(RESIDENTIAL) RATE CARD

9/1/93 Rate

Description of Service	Monthly Charges
Basic Service (A Cable 33 channels)	
Cable Service (B Cable 33 channels)	\$10.99
Preferred Service (A & B Cable 66 channels)	\$10.99
Premium Movie Channels	\$21.98
Home Box Office	
Showtime	\$8.80
Cinemax	\$7.20
The Movie Channel	\$8.00
The Disney Channel	\$8.00
Premium Movie Discounts	\$8.00
The Disney Channel (When Purchased With Any Other Premium Channel)	\$5.00
Cinemax (When Purchased With 2 or More Premium Channels)	\$5.00
All Star Premium Package	\$34.00
Save \$8.00 When You Purchase All 5 Premium Services	
Equipment Charges	
Addressable Converter (Pay-Per-View Capable)	\$2.08
Non-Addressable Converter	\$1.85
Remote Control	\$0.40
Miscellaneous Charges	
Program Guide	
VCR Charge	\$1.58
Unreturned or Damaged Addressable Converter	\$5.00
Unreturned or Damaged Non-Addressable Converter	\$185.00
Unreturned or Damaged Remote Control	\$100.00
Returned Check Fee	\$8.00
Late Fee	\$25.00
A/B Switch	\$5.00
Installation Charges	\$10.00
Underground Installation	
Aerial Installation	\$109.58
Apartment Installation	\$72.48
Reconnection Service	\$37.18
Additional Outlet Installation/Relocation Outlet/ VCR Connection	\$37.18
Additional Outlet Installation with Primary Installation	\$39.00
Non-Pay or Bad Check Reconnection	\$29.70
Upgrade of Service	\$47.18
Service Charge (Customer Equipment)	\$37.18
	\$37.20

*A Franchise Fee of 5% is assessed to your total monthly charges and paid to your local community for the use of public easements.
(Revised 9/1/90)

APRIL 1993

MetroVision

CHANNEL GUIDE

LIMITED BASIC

2	WMAR (NBC) Baltimore	*21	HOME BOX OFFICE
3	TELE GUIDE	22	WMPT (PBS) Annapolis
4	WRC (NBC) Washington	23	WBFF (IND) Baltimore
5	WTTG (IND) Washington	24	P.G. COMMUNITY COLLEGE
6	WTBS (IND) Atlanta	25	WGN (IND) Chicago
7	WJLA (ABC) Washington	26	WWOR (IND) New York
8	NEWS CHANNEL 8	27	BOWIE STATE COLLEGE
9	WUSA (CBS) Washington	28	WFTY (IND) Washington
10	WETA (PBS) Washington	29	WBPS (PBS) Baltimore
11	WBAL (CBS) Baltimore	30	HOME SHOPPING NETWORK I
12	PRINCE GEORGE'S SCHOOLS	31	UNIVERSITY COLLEGE
13	WJZ (ABC) Baltimore	32	UNIVISION
14	WNUV (IND) Baltimore	33	UNIVERSITY OF MARYLAND
15	COMMUNITY TELEVISION	34	ETERNAL WORD NETWORK
16	WHMM (PBS) Washington	35	AMERICAN CHRISTIAN TV
*17	SHOWTIME	36	INSPIRATIONAL NETWORK
18	P. G. GOVERNMENT	**37	PAY-PER-VIEW
*19	THE MOVIE CHANNEL	**38	PAY-PER-VIEW
20	WDCA (IND) Washington	**39	PAY-PER-VIEW

B CABLE TIER

2	HOME TEAM SPORTS	19	VIDEO JUKEBOX
3	ESPN	20	VHI
4	NICKELODEON	21	THE WEATHER CHANNEL
5	MTV	22	C-SPAN II
6	USA NETWORK	23	C-SPAN
7	THE NASHVILLE NETWORK	24	CNBC
8	LIFETIME	25	HOME SHOPPING NETWORK II
9	TURNER NETWORK TV	26	SPORTS TRACKER
10	THE DISCOVERY CHANNEL	27	COURT TV
11	CABLE NEWS NETWORK	28	SCI-FI CHANNEL
12	CNN HEADLINE NEWS	29	E ENTERTAINMENT
13	ARTS & ENTERTAINMENT	30	THE LEARNING CHANNEL
14	AMERICAN MOVIE CLASSICS	33	QVC FASHION CHANNEL
*15	THE DISNEY CHANNEL	34	TRAVEL CHANNEL
16	THE FAMILY CHANNEL	35	INTERNATIONAL NETWORK
17	BLACK ENTERTAINMENT TV	36	PUBLIC SAFETY
18	QVC SHOPPING NETWORK		

*Premium Channels and Remote Control Converters are available with the purchase of the Preferred Package at an additional charge.

**Pay Per View Service, movies and special events, monthly charges determined by customer usage.

MetroVision

More Than Just Television

— Call Today —

499-1980

9315 Largo Dr. West, Landover, MD 20785

Revised 2/1/93

PRINCE
GEORGE'S
COUNTY
Sept 1993



CHANNEL GUIDE

BASIC SERVICE

- | | |
|----------------------------|------------------------------|
| 2 WMAR (NBC) Baltimore | 23 WBFF (FOX) Baltimore |
| 3 TELE GUIDE | 24 P.G. COMMUNITY COLLEGE |
| 4 WRC (NBC) Washington | 26 WWOR (IND) New York |
| 5 WTTG (FOX) Washington | 27 BOWIE STATE COLLEGE |
| 6 WTBS (IND) Atlanta | 28 WFTY (IND) Washington |
| 7 WJLA (ABC) Washington | 29 WMPB (PBS) Baltimore |
| 8 NEWS CHANNEL 8 | 30 HOME SHOPPING NETWORK I |
| 9 WUSA (CBS) Washington | 31 UNIVERSITY COLLEGE |
| 10 WETA (PBS) Washington | 32 UNIVERSITY OF MARYLAND |
| 11 WBAL (CBS) Baltimore | 33 VALUEVISION |
| 12 PRINCE GEORGE'S SCHOOLS | 34 ETERNAL WORD NETWORK |
| 13 WJZ (ABC) Baltimore | 35 VISION/ACTS |
| 14 WNUV (IND) Baltimore | 36 INSPIRATIONAL NETWORK |
| 15 COMMUNITY TELEVISION | 37 PAY-PER-VIEW |
| 16 WHMM (PBS) Washington | 38 PAY-PER-VIEW |
| 17 SHOWTIME | 39 PAY-PER-VIEW |
| 18 P. G. GOVERNMENT | 40 PAY-PER-VIEW |
| 19 THE MOVIE CHANNEL | 41 PAY-PER-VIEW |
| 20 WDCA (IND) Washington | 44 PG COUNTY SCHOOLS NETWORK |
| 21 HOME BOX OFFICE | 45 PG COUNTY SCHOOLS NETWORK |
| 22 WMPT (PBS) Annapolis | |

CABLE SERVICE

- | | |
|----------------------------|-----------------------------|
| 2 HOME TEAM SPORTS | 19 VIDEO JUKEBOX |
| 3 ESPN | 20 VH1 |
| 4 NICKELODEON | 21 THE WEATHER CHANNEL |
| 5 MTV | 22 C-SPAN II |
| 6 USA NETWORK | 23 C-SPAN |
| 7 THE NASHVILLE NETWORK | 24 CNBC |
| 8 LIFETIME | 25 HOME SHOPPING NETWORK II |
| 9 TURNER NETWORK TV | 26 UNIVISION |
| 10 THE DISCOVERY CHANNEL | 27 COURT TV |
| 11 CABLE NEWS NETWORK | 28 SCI-FI CHANNEL |
| 12 CNN HEADLINE NEWS | 29 ALERT NETWORK |
| 13 ARTS & ENTERTAINMENT | 30 THE LEARNING CHANNEL |
| 14 AMERICAN MOVIE CLASSICS | 32 E ENTERTAINMENT |
| 15 THE DISNEY CHANNEL | 33 QVC FASHION NETWORK |
| 16 THE FAMILY CHANNEL | 34 TRAVEL CHANNEL |
| 17 BLACK ENTERTAINMENT TV | 35 INTERNATIONAL NETWORK |
| 18 QVC SHOPPING NETWORK | 36 SPORTS TRACKER |

FCC RATE REGULATION IMPACT SURVEY

01. Community Unit ID#	NY0133	05. Respondent Name:	NEWHOUSE BROADCASTING CORP.			
02. Mailing Address (street)	483 PLAZA DRIVE	06. Respondent Fax:	212-692-4406			
03. Mailing Address (city)	VESTAL	07. Respondent Phone	212-692-4418			
04. Mailing Address (state & zip)	NY 13950	08. System/Franchise:	BINGHAMTON NEWCHANNELS			

REGULATED SERVICES	CHARGE		CHANNELS		HOUSEHOLDS	
	4/5/93	9/1/93	4/5/93	9/1/93	4/5/93	9/1/93
Describe Service Tier						
09. TIER 1 (Basic)	\$9.00	\$4.09	12	6	62,010	61,514
10. TIER 2	\$14.25	\$15.00	20	22	60,298	59,404
11. TIER 3	\$3.00		4		27,051	
12. TIER 4	\$3.00		4		14,434	

REGULATED EQUIPMENT		CHARGE		EQUIPMENT UNITS		HOUSEHOLDS	
		4/5/93	9/1/93	4/5/93	9/1/93	4/5/93	9/1/93
13. Converter	Non-addressable	\$0.00	\$0.00	1,787	0	1,787	0
	Addressable	\$1.25	\$0.91	43,071	43,293	35,723	34,535
14. Installation	Prewired	\$49.00	\$21.89			773	800
	Unwired	\$49.00	\$40.76			194	200
15. Service Charge	Visit required	\$0.00	\$15.26			N/A	N/A
	No visit	\$0.00	\$1.99			N/A	N/A
16. Inside Wire							
17. Remote		\$1.75	\$0.05	32,040	35,140	25,941	26,622
18. Additional Outlet		\$2.00	\$0.00	24,000	25,000	21,000	21,000
All Miscellaneous Maintenance (describe)							
19.							
20.							
All Miscellaneous charges (specify)							
21. Remote with volume control		\$3.00	N/A	10,120	N/A	10,120	N/A
22.							
23.							
24. Franchise Fee		\$0.00	\$0.57				
25. Total billed monthly charges for reg. services:		\$1,412,000	\$1,240,000				
26. Total subscribers receiving any reg. services:		62,010	61,514				
27. % of subs. receiving a change in bill for reg. svcs:		Increase%	35%	Decrease%	65%		

September 1993

Your New Rate Schedule

Packages		Current/Mo.	New/Mo.
Basic Cable Package:	Channels	n/a	6
	Rate/Month	n/a	\$ 4.09
Basic/SuperStation Pkg:	Channels	12	11
	Rate/Month	\$ 3.00	\$ 4.84
Standard Cable Pkg:	Channels	32	33
	Rate/Month	\$17.25	\$19.84
CablePlus Package:	Channels	36	36
	Rate/Month*	\$23.25	\$23.30
Cablextra Package:	Channels	37	38
	Rate/Month*	\$23.25	\$23.30
Preferred Package:	Channels	40	40
	Rate/Month*	\$26.25	\$24.80
"MVP" Package**:	Channels	42	42
	Rate/Month*	\$39.25	\$40.05
Preferred Package & 1 Premium Channel:	Channels	41	41
	Rate/Month*	\$34.25	\$34.05
Standard Package & 1 Premium Channel:	Channels	33	34
	Rate/Month*	\$28.50	\$30.05
Equipment Charges:	Set-Top Converter (Add)	\$ 1.25	\$.91
	Hand-held Remote	n/a	\$.05
	Requires converter		
Additional Outlet:	Cable-Ready TV	\$ 3.00	NO CHARGE

All New Rates Effective September 1, 1993

Above rates do not include local franchise fees (where applicable).

(Add)=Addressable Set-Top Converter

*Package requires a Set-Top Addressable Converter. Price shown includes Hand-Held Remote.

**Includes HBO, Cinemax and our Preferred Package. Above rates apply to standard residential accounts only. Basic Cable Package required for all service levels. Refer to the Cable Menu for the description of packages shown and their channel lineups.

Your Cable Service Menu

1 BASIC CABLE \$4.09/mo.

- 2 WBNG-12 (Binghamton, CBS)
- 3 WICZ-40 (Binghamton, NBC)
- 4 WMGC-34 (Binghamton, ABC)
- 5 P.E.G. Channel
- 6 Video Classifieds
- 7 WSKG-46 (Binghamton, PBS)

2 SUPERSTATION CHANNELS \$.75/mo.

- 8 WNYW-5 (New York, FOX)
- 9 WWOR (New York, IND)
- 10 WTBS (Atlanta, IND)
- 11 WPIX (New York, IND)
- 13 WSBK (Boxton, IND)

ALA CARTE \$.20 ea/mo.

3 STANDARD CHANNELS .. \$15.00/mo.

- 14 ESPN: 24 Hour Sports
- 15 QVC: Home Shopping
- 16 Program Guide
- 17 USA Network
- 18 The Discovery Channel
- 19 The Weather Channel
- 20 VH-1: Video Hits One
- 21 The Family Channel
- 22 CNN: 24 Hour News
- 23 Lifetime Network
- 27 A & E: Arts & Entertainment
- 28 CNN: Headline News
- 29 Nickelodeon
- 30 TNN: The Nashville Network
- 31 HSN: Home Shopping Network
- 35 MEU/Alternate Programming
- 37 TNT: Turner Network Television
- 38 MTV: Music Television
- 39 CNBC: Business News*
- 40 C-SPAN: Government Channel

Rates shown do not include local franchise fees & taxes (where applicable). An addressable converter is required to order PPV movies & events and to subscribe to any of our CablePlus, Cablextra or Premium Channels.

STANDARD CHANNELS, Continued...

- 41 E! Entertainment
- 42 EWTN/VISN/ACTS

*New Addition to Standard Service

4 CABLEPLUS CHANNELS \$2.50/mo.

- 32 MSG: Madison Square Garden
- 33 SportsChannel/WSKG II
- 34 AMC: American Movie Classics
- ALA CARTE: MSG, SptCh. \$1.25 ea/mo.**
- ALA CARTE: AMC \$.75/mo.**

5 CABLEXTRA CHANNELS ... \$2.50/mo.

- 34 AMC: American Movie Classics
- 43 Sci-Fi Channel
- 44 Court TV
- 45 TLC: The Learning Channel
- 65 Comedy Central
- ALA CARTE: All \$.70 ea/mo.**
- Except AMC ... \$.75/mo.**

PREMIUM CHANNELS

- 12 The Disney Channel **\$8.00/mo.**
- 24 Cinemax **\$8.00/mo.**
- 25 Home Box Office **\$9.25/mo.**
- 26 Showtime **\$8.00/mo.**

PAY PER VIEW CHANNELS

- 36 Viewer's Choice

PACKAGES

PREFERRED.....	5	4	3	2	1
CABLEXTRA.....	5	3	2	1	
CABLEPLUS.....	4	3	2	1	
STANDARD.....		3	2	1	
BASIC & SUPERSTATIONS.....			2	1	
BASIC CABLE.....					1

FCC RATE REGULATION IMPACT SURVEY

01. Community Unit ID#:	NY0352	05. Respondent Name:	NEW HOUSE BROADCASTING CORP.
02. Mailing Address (street):	50 LEVERSEE ROAD	06. Respondent Fax:	212-692-4405
03. Mailing Address (city):	TROY	07. Respondent Phone:	212-692-4411
04. Mailing Address (state & zip):	NY 12182	08. System/Franchise:	TROY NEW CHANNEL

REGULATED SERVICES	CHARGE		CHANNELS		HOUSEHOLDS	
	4/5/93	9/1/93	4/5/93	9/1/93	4/5/93	9/1/93
Describe Service Tier						
09. TIER 1 (Basic)	\$1.00	\$4.78	11	7	49,220	49,142
10. TIER 2	\$12.21	\$14.84	22	22	49,220	49,142
11. TIER 3					20,000	
12. TIER 4						

REGULATED EQUIPMENT		CHARGE		EQUIPMENT UNITS		HOUSEHOLDS	
		4/5/93	9/1/93	4/5/93	9/1/93	4/5/93	9/1/93
13. Converter	Non-addressable	\$0.80	\$0.80	13,732	12,731	10,733	10,700
	Addressable	\$2.00	\$1.68	32,852	32,852	27,141	26,804
14. Installation	Prewired	\$48.00	\$23.27			929	1,000
	Unwired	\$49.00	\$45.53			168	200
15. Service Charge	Visit required	\$0.00	\$16.64			N/A	N/A
	No visit	\$0.00	\$1.85			N/A	N/A
16. Inside Wire							
17. Remote						17,932	28,483
18. Additional Outlet						17,932	17,932
All Miscellaneous Maintenance (describe):							
19.							
20.							
All Miscellaneous charges (specify):							
21. Remote with volume control		\$1.90	\$0.00	8,000	N/A	9,504	N/A
22.							
23.							
24. Franchise Fee		\$0.00	\$0.90				
25. Total billed monthly charges for reg. services:		\$1,198,000	\$1,080,000				
26. Total subscribers receiving any reg. services:		49,220	49,142				
27. % of subs. receiving a change in bill for reg. svcs:		Increase%	30%	Decrease%			

Monthly Service Fees



RATES & SERVICES

	Primary Outlet	Additional Outlet
A. Cable Service:		
Broadcast Basic	\$ 3.00	\$ 1.00
Expanded Cable (Cable Ready)	\$17.25*	\$ 3.00 *
B. Converter Charge:	\$ 1.25	\$ 1.00
C. Premium (Pay) TV:		
Home Box Office (HBO)	\$10.00	\$ 7.00 **
Cinemax	\$ 9.50	\$ 7.00 **
The Disney Channel	\$ 9.50	\$ 7.00 **
Showtime	\$ 9.50	\$ 7.00 **
D. Services:		
Tier 1 w/ Remote Control	\$ 4.75	
Tier 2 w/ Remote Control	\$ 4.75	
Volume Control	\$ 3.00	
E. Packages***:		
Cable/Tier 1 & Tier 2/1 Pay	\$33.75	\$ 7.00 **
Cable/Tier 1 & Tier 2//with HBO	\$34.25	\$ 7.00 **
Cable/Tier 1 & Tier 2/2 Pays	\$38.75	\$ 7.00 **
Cable/Tier 1 & Tier 2/2 Pays (w/HBO)	\$39.25	\$ 7.00 **
Cable/Tier 1 & Tier 2/3 Pays	\$44.75	\$ 7.00 **
Cable/Tier 1 & Tier 2/3 Pays (w/HBO)	\$45.25	\$ 7.00 **
Cable/Tier 1 & Tier 2/4 Pays (w/HBO)	\$51.25	\$ 7.00 **
F. Installation Charges (plus tax as applicable):		
Broadcast Basic	\$99.00	
Each Extra Outlet	\$59.00	
Cable: 1st Outlet, New Install	\$49.00	
Each Extra Outlet	\$29.00	
Special Wiring Request	Cost + 15%	
Reconnect, Relocate or Transfer		
—Each Outlet	\$29.00	
Premium (Pay) TV	\$29.00	
Tier 1 (w/Remote Control)	\$29.00	
Tier 2 (w/Remote Control)	\$29.00	

* A subscription to Expanded Cable is available only with subscription to Broadcast Basic (\$3.00 for Broadcast Basic plus \$14.25 for Expanded Cable = \$17.25; added sets are \$3.00 each). Some cable extension areas may have slightly higher rates. Add \$1.25 if converter needed.

** Price includes Broadcast Basic, equipment charge and Pay TV or other services.

*** These are our most popular packages. Other packages are available.

Binghamton NewChannels

483 Plaza Drive, Vestal, New York 13850

(607) 798-8001

Binghamton NewChannels Cable Channel Guide

BB 2	WBNG-12 (Binghamton, CBS) ♀
BB 3	WICZ-40 (Binghamton, NBC) ♀
BB 4	WMGC-34 (Binghamton, ABC) ♀
5	ESPN: 24 Hour Sports ♀
BB 6	Video Classifieds
BB 7	WSKG-46 (Binghamton, PBS)
BB 8	WNYW-5 (New York City, FOX)
BB 9	WWOR-9 (New York City, IND)
BB 10	WTBS-17 (Atlanta, IND) ♀
BB 11	WPIX-11 (New York City, IND) ♀
12**	The Disney Channel (Pay TV) , ♀
BB 13 *	Alternate Programming
14	MTV: Music Television ♀
15	QVC: Home Shopping ♀
16	Program Guide
17	CBS Network ♀
18	The Discovery Channel
19	The Weather Channel
20	VH-1: Video Hits One ♀
21	The Family Channel ♀
22	CNN: 24 Hour News
23	Lifetime Network ♀
24**	Cinemax (Pay TV) ♀
25**	HBO (Pay TV) ♀
26**	Showtime (Pay TV) ♀
27	ASE: Arts & Entertainment ♀
28	CNN: Headline News
29	Nickelodeon ♀
30	TNN: The Nashville Network ♀
31	HSN: Home Shopping Network
Tier 1 32**	MSG: Madison Square Garden
Tier 1 33**	SportsChannel/WSKG II
Tier 1&Tier 2 34**	AMC: American Movie Classics
BB 35	Local Origination / Mind Extension University
36**	Viewer's Choice, First Run Movies & Special Events (Pay-Per-View) ♀
37	TNT: Turner Network Television ♀
BB 38	WSBK-38 (Boston, IND)
Tier 1 39**	CNBC: Financial News
40	C-SPAN: Government Channel
41	E! Entertainment Television
42	IWTN: Eternal Word TV Network/
Tier 2 43**	VISN/ACTS: The Faith & Values Channel (alternate days)
Tier 2 44**	Sci-Fi Channel
Tier 2 45**	Court TV
Tier 2 65**	HLC: The Learning Channel
	Comedy Central

BB: Broadcast Basic Service

* Programs from a variety of sources including Elmira, Syracuse and NewChannels.

** Must have NewChannels converter to receive Viewer's Choice, Pay-TV, Tier 1 (w/Remote), Tier 2(w/Remote)

♀ = stereo

Tue
SEPT

Your New Rate Schedule

Packages		Current/Mo.	New/Mo.
Basic Cable Package:	Channels	11	7
	Rate/Month	\$ 1.00	\$ 4.75
Basic/SuperStation Pkg:	Channels	11	11
	Rate/Month	\$ 1.00	\$ 5.50
Standard Cable Pkg:	Channels	33	33
	Rate/Month	\$18.75	\$20.44
CablePlus Package:	Channels	39	39
	Rate/Month	\$23.75	\$24.59
"MVP" Package*:	Channels	41	41
	Rate/Month*	\$40.25	\$41.09
CablePlus Package & 1 Premium Channel	Channels	40	40
	Rate/Month*	\$33.75	\$34.59
Standard Package & 1 Premium Channel:	Channels	34	34
	Rate/Month	\$29.50	\$31.19
Equipment Charges:	Set-Top Converter	\$.50	\$.83
	Set-Top Converter (Add)	\$ 5.00	\$ 1.65
	Hand-held Remote	n/c	\$.10
	(Requires converter)		
Additional Outlet:	Cable-Ready TV	\$ 3.50	NO CHARGE

All New Rates Effective September 1, 1993

Above rates do not include local franchise fees (where applicable).

(Add) Addressable Set-Top Converter

*These prices include a Set-Top Addressable Conv. w/Remote Control (hand-held unit).

**Includes CablePlus Package, HBO and Cinemax. Rates apply to standard residential accounts only.

Basic Cable Package required for all service levels.

Refer to the Cable Menu for the description of packages shown and their channel lineups.

Your Cable Service Menu

1 BASIC CABLE \$4.75/mo.

- 2 WXXA-23 (Albany, FOX)
- 4 WMHT-17 (Schenectady, PBS)
- 6 WRGB-6 (Schenectady, CBS)
- 10 WTEN-10 (Albany, ABC)
- 13 WNYT-13 (Albany, NBC)
- 28 WOCD-55 (Amsterdam, IND)
- 30 Local Origination/EWTN

2 SUPERSTATION CHANNELS .. \$.75/mo.

- 22 WWOR (New York, IND)
- 23 WSBK (Boston, IND)
- 24 WPIX (New York, IND)
- 25 TBS (Atlanta, IND)

A LA CARTE \$.25 ea/mo.

3 STANDARD CHANNELS \$14.94/mo.

- 3 The Weather Channel
- 5 CNN: 24 Hour News
- 7 ESPN: 24 Hour Sports
- 8 Pay Per View Previews
- 9 MTV: Music Television
- 11 USA Network
- 12 QVC: Home Shopping
- 14 TNT: Turner Network Television
- 15 A & E: Arts & Entertainment
- 16 CNN: Headline News
- 18 E! Entertainment
- 19 TNN: The Nashville Network
- 20 OTB: Off Track Betting
- 26 C-SPAN: Government Channel
- 27 Lifetime Network
- 29 The Travel Channel
- 31 CNBC: Financial News
- 32 VH-1: Video Hits One
- 33 Nickelodeon

STANDARD CHANNELS, Continued

- 34 The Family Channel
- 35 Program Guide
- 36 The Discovery Channel

4 CABLEPLUS CHANNELS \$2.40/mo.

- 38 SportsChannel
- 39 MSG: Madison Square Garden
- 41 TLC: The Learning Channel
- 42 AMC: American Movie Classics
- 43 Sci-Fi Channel
- 44 SportsTracker

A LA CARTE \$.30-\$1.00 ea/mo.

PREMIUM CHANNELS

- 1 Showtime
- 17 Home Box Office
- 37 Cinemax
- 40 The Disney Channel

PAY PER VIEW CHANNELS

- 21 Viewer's Choice

PACKAGES:

CABLEPLUS.....	4	3	2	1
STANDARD.....		3	2	1
BASIC & SUPERSTATIONS.....			2	1
BASIC CABLE.....				1

Rates shown do not include local franchise fees (where applicable).

An addressable converter is required to order PPV movies & events and to subscribe to any of our CablePlus or Premium Channels (except HBO).

Monthly Service Fees



Rates & Services	Primary Outlet	Additional Outlet
A. Cable Service		
Broadcast Basic	\$ 1.00	\$.50
Expanded Cable (Cable Ready)	\$18.75*	\$ 3.50*
B. Premium (Pay) TV		
Home Box Office (HBO)	\$10.75	No Charge
Cinemax	\$ 9.50**	No Charge**
The Disney Channel	\$ 6.50**	No Charge**
Showtime	\$ 9.50**	No Charge**
C. Other Services		
CablePlus(w/remote control)	\$ 5.00	\$ 5.75
CablePlus(remote w/Volume Control)	\$ 6.50	\$ 7.25
D. Packages:		
Cable/CablePlus/Disney Channel	\$30.25	\$ 9.25
Cable/CablePlus/HBO	\$33.75	\$ 9.25
Cable/CablePlus/1 Pay	\$33.25	\$ 9.25
Cable/CablePlus/HBO/1 Other Pay	\$40.25	\$ 9.25
Cable/CablePlus/2 Pays	\$39.75	\$ 9.25
Cable/CablePlus/HBO/2 Other Pays	\$46.75	\$ 9.25
Cable/CablePlus/3 Pays	\$46.25	\$ 9.25
Cable/CablePlus/4 Pays	\$53.25	\$ 9.25
E. Installation Charges (plus tax as applicable):		
Broadcast Basic	\$99.00	
Each Extra Outlet	\$59.00	
Cable: 1st Outlet, New Install	\$49.00	
Each Extra Outlet	\$29.00	
Special Wiring Request	Cost + 15%	
Reconnect Relocate or Transfer		
—Each Outlet	\$29.00	
Premium (Pay) TV	\$29.00	
CablePlus Service	\$29.00	
Returned Check Fee	\$19.00	

* A subscription to Expanded Cable is available only with a subscription to Broadcast Basic (\$1.00 for Broadcast Basic plus \$17.75 for Expanded Cable = \$18.75; added sets are \$3.50 each). Add \$.50 if converter needed. Rates may vary in some line extension areas.

** Available with a subscription to CablePlus Service.

Troy NewChannels

59 Leversee Rd., Troy, New York 12182

Installs: (518) 237-4601 Service: (518) 237-3740 Billing: (518) 237-0156

Troy NewChannels Cable Channel Guide

1	Showtime (Pay TV) ♪
BB 2	WXXA-23 (Albany, Fox)
3	Reserved
BB 4	WMHT-17 (Schenectady, PBS) ♪
5	CNN: 24 Hour News
BB 6	WRGB-6 (Schenectady, CBS)
7	ESPN: 24 Hour Sports ♪
8	Viewer's Choice Previews
9	MTV: Music Television ♪
BB 10	WTEN-10 (Albany, ABC)
11	USA Network ♪
12	QVC: Home Shopping
BB 13	WNYT-13 (Albany, NBC) ♪
14	TNT: Turner Network Television ♪
15	A&E: Arts & Entertainment ♪
16	Headline News
17	HBO (Pay TV) ♪
18	E! Entertainment TV
19	TNN: The Nashville Network ♪
20	OTB: Off-Track Betting
21	Viewer's Choice (Pay-Per-View) ♪
BB 22	WWOR-9 (New York, IND)
BB 23	WSBK-38 (Boston, IND)
BB 24	WPIX-11 (New York, IND) ♪
25	The Weather Channel
26	C-SPAN: Government Channel
27	Lifetime Network ♪
BB 28	WTBS-17 (Atlanta, IND) ♪
29	The Travel Channel
30	Local Origination/ EWTN: Eternal Word Television Network
31	CNBC: Financial News
32	VH-1: Video Hits One ♪
33	Nickelodeon
34	The Family Channel
35	Program Guide
36	The Discovery Channel
37	Cinemax (Pay TV) ♪
38*	SportsChannel/Sportstracker
39*	MSG: Madison Square Garden
40	The Disney Channel (Pay TV) ♪
41*	TLC: The Learning Channel
42*	AMC: American Movie Classics
43*	Sci-Fi Channel

*CablePlus Service

BB: Indicates Broadcast Basic Service

♪ = Stereo

FCC RATE REGULATION IMPACT SURVEY

01. Community Unit ID#		NY0328		05. Respondent Name		NEWHOUSE BROADCASTING CORP.	
02. Mailing Address (street)		6164 THOMPSON RD		06. Respondent Fax:		212-692-4406	
03. Mailing Address (city)		SYRACUSE		07. Respondent Phone:		212-692-4418	
04. Mailing Address (state & zip)		NY 13206		08. System/Franchise:		SYRACUSE NEWCHANNELS	

REGULATED SERVICES	CHARGE		CHANNELS		HOUSEHOLDS	
	4/5/93	9/1/93	4/5/93	9/1/93	4/5/93	9/1/93
Describe Service Tier						
09. TIER 1 (Basic)	\$2.00	\$5.63	13	9	80,426	80,894
10. TIER 2	\$18.00	\$13.13	21	21	80,051	79,862
11. TIER 3	\$2.00		3		42,185	
12. TIER 4	\$2.00		5		18,539	

REGULATED EQUIPMENT		CHARGE		EQUIPMENT UNITS		HOUSEHOLDS	
		4/5/93	9/1/93	4/5/93	9/1/93	4/5/93	9/1/93
13. Converter	Non-addressable:	\$2.00	\$1.02	11,003	10,392	9,690	9,192
	Addressable:	\$4.00	\$2.57	54,301	50,518	43,347	42,369
14. Installation	Prewired:	\$40.00	\$25.03			757	800
	Unwired:	\$49.00	\$47.08			280	300
15. Service Charge	Visit required:	\$0.00	\$18.42			N/A	N/A
	No visit:	\$0.00	\$1.89			N/A	N/A
16. Inside Wire							
17. Remote		\$8.00	\$0.14	20,000	22,419	28,029	42,389
18. Additional Outlet		\$1.00	\$0.00	41,000	41,000	20,000	31,000
All Miscellaneous Maintenance (describe)							
19.							
20.							
All Miscellaneous charges (specify):							
21. Remote with volume control		\$5.00	\$0.14	15,121	N/A	15,310	N/A
22.							
23.							
24. Franchise Fee:		\$0.00	\$0.94				
25. Total billed monthly charges for reg. services:		\$2,092,000	\$1,777,000				
26. Total subscribers receiving any reg. services:		80,426	80,894				
27. % of subs. receiving a change in bill for reg. svcs		Increase%	30%	Decrease%	70%		

September 1993

Syracuse
SEPT.

Your New Rate Schedule

Packages		Current/Mo.	New/Mo.
Basic Cable Package:	Channels	13	9
	Rate/Month	\$ 2.00	\$ 5.63
Basic/SuperStation Pkg:	Channels	13	13
	Rate/Month	\$ 2.00	\$ 7.38
Standard Cable Pkg:	Channels	34	34
	Rate/Month	\$20.00	\$20.51
CablePlus Package:	Channels	37	37
	Rate/Month*	\$26.00	\$25.72
Cablextra Package:	Channels	39	39
	Rate/Month*	\$26.00	\$25.72
Preferred Package:	Channels	42	42
	Rate/Month*	\$28.00	\$27.22
"MVP" Package:**	Channels	47	47
	Rate/Month*	\$42.25	\$42.47
Preferred Package & 1 Premium:	Channels	43	43
	Rate/Month*	\$36.75	\$36.47
Standard Package & 1 Premium:	Channels	35	35
	Rate/Month	\$29.25	\$29.76
Equipment Charges:	Set-Top Converter	\$ 2.00	\$ 1.02
	Set-Top Converter (Add)	\$ 6.00	\$ 2.57
	Hand-held Remote	n/a	\$.14
	(Requires Converter)		
Additional Outlet:	Cable-Ready TV	\$ 1.25	NO CHARGE

All New Rates Effective September 1, 1993. New rates do not include local franchise fees (where applicable) and apply only to standard residential accounts..

**Includes HBO, HBO2, HBO3, Cinemax, Cinemax2 and Preferred Package.

(Add)=Addressable Set-Top Converter

*These prices include a Set-Top Addressable Conv. w/Remote Control (hand-held unit).

Refer to the Cable Menu for the description of packages shown and their channel lineups.

Basic Cable Package required for all service levels.

Your Cable Service Menu

1 BASIC CABLE.....\$5.63/mo.

- 3 WSTM-3 (Syracuse, NBC)
- 5 WTVH-5 (Syracuse, CBS)
- 9 WIXT-9 (Syracuse, ABC)
- 13 Cable 13/WCNY II/Travel Channel
- 14 Classified Ad Channels
- 24 WCNY-24 (Syracuse, PBS)
- 28 WSYT-68 (Syracuse, FOX)
- 36 Program Guide
- 98 WSNR-43 (Syracuse, IND)

2 SUPERSTATION CHANNELS...\$1.75/mo.

- 20 WTBS-17 (Atlanta, IND)
- 21 WPIX-11 (New York City, IND)
- 22 WSBK-38 (Boston, IND)
- 23 WWOR-9 (New York City, IND)

ALA CARTE: ... \$.60 ea/mo.

3 STANDARD CHANNELS \$13.13/mo.

- 2 MTV: Music Television
- 4 TNT: Turner Network
- 6 Lifetime Network
- 7 USA Network
- 8 QVC: Home Shopping
- 10 ESPN: 24 Hour Sports
- 11 CNN: 24 Hour news
- 12 The Family Channel
- 25 The Discovery Channel
- 26 Arts & Entertainment
- 27 The Weather Channel
- 29 CNBC: Financial News
- 30 CNN Headline News
- 31 TNN: Nashville Network
- 32 VH-1: Video Hits One
- 33 Nickelodeon/Nick-at-Nite
- 34 C-SPAN: Governmental Programs
- 35 HSN: Home Shopping
- 47 VISN/ACTS/EWTN
- 48 E! Entertainment
- 49 PPV Previews

4 CABLEPLUS CHANNELS.....\$2.50/mo.

- 39 SportsChannel
- 40 MSG: Madison Square Garden/
CMTV: Country Music Television
- 41 AMC: American Movie Classics
- ALA CARTE: MSG or SpCh. \$1.25 ea/mo.
- ALA CARTE: AMC \$.75/mo.

5 CABLEXTRA CHANNELS.....\$2.50/mo.

- 42 TLC: Learning Channel
- 43 Comedy Central
- 44 Cartoon Network
- 45 Court TV
- 46 Sci-Fi Network
- ALA CARTE: \$.70 ea/mo.

PREMIUM CHANNELS

- 15 HBO 88 HBO2 89 HBO3
- 16 The Movie Channel
- 17 The Disney Channel
- 18 Showtime
- 19 Cinemax 99 Cinemax2

PAY PER VIEW CHANNELS

- 37 Viewer's Choice
- 38 Hot Choice

PACKAGES:

PREFERRED.....	5	4	3	2	1
CABLEXTRA.....	5	3	2	1	
CABLEPLUS.....	4	3	2	1	
STANDARD.....		3	2	1	
BASIC & SUPERSTATIONS.....			2	1	
BASIC CABLE.....					1

Rates shown do not include equipment charges, local franchise fees and taxes (where applicable)

Monthly Service Fees



	1st Set	Added Sets
A. Cable Service:		
Broadcast Basic	\$ 2.00	\$.50
Expanded Cable (Cable Ready)	\$20.00*	\$ 1.25*
w/ TTV1 <u>or</u> TTV2 (w/Remote Control)	\$26.00*	\$ 5.25*
w/ TTV1 <u>and</u> TTV2 (w/Remote Control)	\$28.00*	\$ 5.25*
w/ TTV1 <u>or</u> TTV2 (w/Remote & Vol. Control)	\$29.00*	\$ 6.25*
w/ TTV1 <u>and</u> TTV2 (w/Remote & Vol. Control)	\$31.00*	\$ 6.25*
B. Packages:		
	w/TTV1 <u>or</u> 2	w/TTV1 <u>and</u> 2
Cable & HBO (Cable Ready)	\$29.25	—
Cable & HBO (Converter)	\$31.25	—
Cable/1 Pay	—	\$34.00
Cable/HBO	—	\$35.25
Cable/2 Pays	—	\$40.00
Cable/1 Pay plus HBO	—	\$41.25
Cable/3 Pays	—	\$46.00
Cable/2 Pays plus HBO	—	\$47.25
Cable/4 Pays	—	\$52.00
Cable/3 Pays plus HBO	—	\$53.25
Cable/5 Pays	—	\$59.25
Cable/5 Pays/Digital Cable Radio	—	\$65.25
C. Special Packages:		
1. Digital Cable Radio: 19 Music Channels, CD quality, No commercials. No interruptions. "It's Cable for Your Stereo" - ask us for details.		
2. TTV1: Includes Remote Control and 3 channels: SportsChannel, Madison Square Garden/Country Music TV, and American Movie Classics.		
3. TTV2: Includes Remote Control and 5 channels: The Learning Channel, Comedy Central, Cartoon Network, Court TV and Sci-Fi Channel.		
4. Viewer's Choice: Channel 37. Our own electronic video store.		
5. Hot Choice: Channel 38. Our 2nd Pay-Per-View Channel.		
- Watch Free Previews of Pay-Per-View on Channel 49.		
- Special Events priced on Event-by-Event basis.		
D. Installation Charges (plus tax as applicable):		
Broadcast Basic	\$99.00	
Each Extra Outlet	\$59.00	
Cable: 1st Outlet, New Install	\$49.00	
Each Extra Outlet	\$29.00	
Special Wiring Request	Cost + 15%	
Reconnect, Relocated or Transfer of Service		
—Each Outlet	\$29.00	
Premium (Pay) TV	\$29.00	
Remote/TTV Service	\$29.00	

* A subscription to Expanded Cable is available only with a subscription to Broadcast Basic (\$2.00 for Broadcast Basic plus \$18.00 for Expanded Cable = \$20.00, added sets are \$1.25 each). Add \$2.00 if converter needed.

Syracuse NewChannels

6154 Thompson Road, Box 4791, Syracuse, New York 13221
(315) 437-1401

SY-SH(6/93)

Syracuse NewChannels Cable Channel Guide

	2	MTV: Music Television
BB	3	WSTM-3 (Syracuse, NBC)
	4	TNT: Turner Network Television
BB	5	WTVH-5 (Syracuse, CBS)
	6	Lifetime
	7	USA Network
	8	QVC: Home Shopping
BB	9	WIXT-9 (Syracuse, ABC)
	10	ESPN: 24 Hour Sports
	11	CNN: 24 Hour News
	12	The Family Channel
BB	13	Travel Channel/Cable 13/WCNY II
BB	14	Classified Ads
	15	HBO: Home Box Office (Pay TV)
	16	The Movie Channel (Pay TV)
	17	The Disney Channel (Pay TV)
	18	Showtime (Pay TV)
	19	Cinemax (Pay TV)
BB	20	WTBS-17 (Atlanta, IND)
BB	21	WPIX-11 (New York City, IND)
BB	22	WSBK-38 (Boston, IND)
BB	23	WWOR-9 (New York City, IND)
BB	24	WCNY-24 (Syracuse, PBS)
	25	The Discovery Channel
	26	Arts & Entertainment
	27	The Weather Channel
BB	28	WSYT-68 (Syracuse, FOX)
	29	CNBC: Financial News
	30	CNN: Headline News
	31	TNN: The Nashville Network
	32	VH-1 Video Hits One
	33	Nickelodeon
	34	C-SPAN: Government Channel
	35	HSN: Home Shopping Network
BB	36	Program Guide
	37	Viewer's Choice (Pay-Per-View)
	38	Hot Choice (Pay-Per-View)
	39*	SportsChannel
	40*	MSG: Madison Square Garden/CMTV: Country Music TV
	41*	AMC: American Movie Classics
	42**	TLC: The Learning Channel
	43**	Comedy Central
	44**	Cartoon Network
	45**	Court TV
	46**	Sci-Fi Channel
	47	VISN/ACTS: The Faith and Values Channel/ EWTN: Eternal Word TV Network (alternate days)
	48	E! Entertainment TV
	49	Pay-Per-View Previews
	88	HBO 2 (Pay TV)
	89	HBO 3 (Pay TV)
BB	98	WSNR-43 (Syracuse, IND)
	99	Cinemax 2 (Pay TV)

* TTV1

** TTV2

BB: Indicates Broadcast Basic Service

⌚ = Stereo

FCC RATE REGULATION IMPACT SURVEY

01. Community Unit ID#:	NJ0082	05. Respondent Name:	NEWHOUSE BROADCASTING CORP			
02. Mailing Address (street):	200 ROOSEVELT PLACE	06. Respondent Fax:	212-692-4406			
03. Mailing Address (city):	PALISADES PARK	07. Respondent Phone:	212-692-4418			
04. Mailing Address (state & zip):	NJ 07650	08. System/Franchise:	BERGEN			

REGULATED SERVICES	CHARGE		CHANNELS		HOUSEHOLDS	
	4/5/93	9/1/93	4/5/93	9/1/93	4/5/93	9/1/93
Describe Service Tier						
09. TIER 1 (Basic)	\$1.00	\$9.18	16	15	47,801	47,892
10. TIER 2	\$20.20	\$11.63	22	19	47,224	47,527
11. TIER 3	\$5.25		4		28,230	
12. TIER 4						

REGULATED EQUIPMENT	CHARGE		EQUIPMENT UNITS		HOUSEHOLDS	
	4/5/93	9/1/93	4/5/93	9/1/93	4/5/93	9/1/93
13. Converter						
Non-addressable:	\$0.00	\$0.78	2,488	332	2,221	297
Addressable:	\$0.00	\$1.37	48,252	39,250	30,369	29,596
14. Installation						
Prewired:	\$25.00	\$30.33			754	911
Unwired:	\$69.95	\$53.82			188	297
15. Service Charge						
Visit required:	\$10.95	\$17.99			N/A	N/A
No visit:	\$10.60	\$2.00			N/A	N/A
16. Inside Wire						
17. Remote	\$0.00	\$0.14	27,855	28,329	27,839	28,329
18. Additional Outlet	\$4.00	\$5.00	28,615	27,652	18,187	19,508
All Miscellaneous Maintenance (describe):						
19.						
20.						
All Miscellaneous charges (specify):						
21.						
22. Additional outlet remote	\$2.75	\$0.14	8,416	9,151	6,691	7,276
23.						
24. Franchise Fee	\$0.00	\$0.47				
25. Total billed monthly charges for reg. services	\$1,292,000	\$1,084,000				
26. Total subscribers receiving any reg. services:	47,801	47,892				
27. % of subs. receiving a change in bill for reg. svcs:	Increase%	25%	Decrease%	75%		

September 1993

Vision Cable of Bergen

RATES (Effective 3/1/93) *Per Month*

Broadcast Basic	\$ 1.00
Broadcast Basic Additional TV Set	\$ 1.00
Cable Service (Includes Broadcast Basic Service)	\$21.20
Cable Service Additional TV Set	\$ 4.40
Preferred Service	\$ 5.25
Preferred Service Additional TV Set	\$ 2.75
HBO	\$10.95
Showtime	\$ 9.95
Cinemax	\$ 9.95
Disney	\$ 5.95
TV Japan	\$29.95
Digital Cable Radio	\$ 8.95

* ONLY AVAILABLE WITH SUBSCRIPTION TO CABLE SERVICE.
NOTE: RATES LISTED REFLECT RESIDENTIAL CABLE RATES.

INSTALLATION RATES

Broadcast TV Services	\$69.95
Cable Installation	\$69.95
VCR Hookup	\$49.95
Additional Outlet (at time of first cable install)	\$10.60
Additional Outlet (to existing cable subscribers)	\$49.95
Reconnect Delinquent Account	\$49.95
Bad Check Charge	\$10.00
Trip Charge	\$49.95
Transfer, Reconnect, Relocate	\$25.00
Late Payment Fee Charge	\$ 2.00
DCR Installation	\$49.95
HBO (upgrade) Charge	\$19.95
Other Premium Service Charge	\$10.00

Rates listed reflect residential cable rates.

Vision Cable Television Company
(Rate Changes Effective September 1, 1993)

	<u>OLD RATE</u>	<u>NEW RATE</u>
BASIC SERVICE	16 Channels	15 Channels
First Set	\$1.00	\$9.18
Additional Sets	\$1.00	\$0.00
CABLE SERVICE	22 Channels	19 Channels
First Set	\$20.20	\$11.63
Additional Sets	\$4.40	\$0.00
SUPERSTATION PACKAGE (TBS, WSBK, TNT, DISCOVERY)	n/a	4 Channels
First Set	n/a	\$2.00*
Additional Sets	n/a	\$0.00

*Each Channel in SuperStation Package may be purchased separately for \$0.75.

PREFERRED SERVICE PACKAGE (Required addressable converter)		
(Sports Channel, Sci-Fi, Court, TNN)	4 Channels	4 Channels
First Set	\$5.25	\$4.00*
Additional Sets	\$2.75	\$0.00

*Sports Channel can be purchased separately for \$2.00, all other Preferred Service channels for \$1.25 ea.

Equipment Rates

Basic Converter	\$0.78
Addressable Converter	\$1.37
Remote Handheld	\$0.14

Installation Rates

Aerial	\$53.82	Additional Set (Separate Trip)	\$26.84
Underground	\$65.81	Delinquent Reconnect	\$11.99
Reconnect	\$30.33	Trip Charge	\$17.99
Each Additional Set (At time of initial installation)	\$20.84	Addressable Upgrade	\$ 2.00
		Hourly Service Fee	\$35.97

All rates subject to applicable franchise fees and taxes. Premium Channel Rates remain the same and include applicable franchise fees.

Lot C 204-02

3/1-6/1/93

Vision Cable of Bergen

• 02	WCBS	.....	New York
03	TNT	.....	Turner Network Television
• 04	WNBC	.....	New York
• 05	WNYW	.....	Fox Network New York
• 06	FAM	.....	The Family Channel
• 07	WABC	.....	New York
• 08	ESPN	.....	Entertainment Sports Programming Network
• 09	WWOR	.....	WWOR
•	Channel 10	.....	CTN/Local
• 11	WPIX	.....	Ind
• 12	MTV	.....	Music Television
• 13	WNET	.....	PBS
14	HBO	.....	HOME BOX OFFICE
15	SHO	.....	SHOWTIME
16	MAX	.....	CINEMAX
17	DIS	.....	THE DISNEY CHANNEL
• 18	TDC	.....	The Discovery Channel
• 19	WHSE	.....	Home Shopping Network
• 20	WSBK	.....	Boston, Ind
• 21	WLIW	.....	PBS
• 22	QVC Network	.....	Quality Value Convenience
• 23	WNJB	.....	58 PBS
• 24	A&E	.....	Arts & Entertainment
• 25	ACCESS/WNYC	.....	31 PBS
• 26	NICK	.....	Nickelodeon
• 27	TWC	.....	The Weather Channel
• 28	USA	.....	USA Network
• 29	MSG	.....	Madison Square Garden
† 30	Spts. Ch.	.....	Sports Channel
† 31	SCI-FI	.....	SCI-FI Channel
• 32	CNN HN	.....	CNN Headline News
• 33	WTBS	.....	Atlanta
• 34	CNN	.....	Cable News Network
• 35	LIFE	.....	Lifetime
• 36	C-SPAN	.....	Government Coverage
• 37	CNBC	.....	Consumer News Business Coverage
• 38	VH-1	.....	Video Hits One
• 39	Teleguide	.....	T.V. Listings
• 40	AMC	.....	American Movie Classics
• 41	WXTV	.....	Ind
• 42	E! TV	.....	Entertainment Television
• 43	TV JAPAN	.....	JAPANESE TELEVISION
• 44	PPV Listings	.....	Pay Per View Information
• 47	WNJU	.....	Ind
† 51	Court TV	.....	Court TV
† 52	TNN	.....	The Nashville Network
• 97	Hot Choice	.....	Pay Per View
• 98	Cable Video Store	.....	Pay Per View
• 99	Viewer's Choice	.....	Pay Per View

* Broadcast Basic Service

† Preferred Service Package (Also includes Remote Control)

Premium & Pay Channels in Bold

Vision Cable of Bergen 9 - 93

Channel Line Up

• 02	WCBS	CBS - New York
03	TNT	Turner Network Television
• 04	WNBC	NBC - New York
• 05	WNYW	Fox Network New York
• 06	FAM	The Family Channel
• 07	WABC	ABC - New York
• 08	ESPN	Entertainment Sports Programming Network
• 09	WWOR	WWOR - Secaucus
Channel 10		CTN/Local
• 11	WPIX	NBC - New York
• 12	MTV	Music Television
• 13	WNET	PBS - Newark
• 14	HBO	HOME BOX OFFICE
• 15	SHO	SHOWTIME
• 16	MAX	CINEMAX
• 17	DIS	THE DISNEY CHANNEL
• 18	TDC	The Discovery Channel
• 19	WHSE	Home Shopping Network
• 20	WSBK	NBC - Boston
• 21	WLIW	FBS - Long Island
• 22	QVC Network	Quality Value Convenience
• 23	WNJB	(58) PBS - New Jersey Network
• 24	A&E	Arts & Entertainment
• 25	WNYC	(31) PBS - New York
• 26	NICK	Nickelodeon
• 27	TWC	The Weather Channel
• 28	USA	USA Network
• 29	MSG	Madison Square Garden
† 30	Spts. Ch.	Sports Channel
† 31	SCI-FI	SCI-Fi Channel
• 32	CNN HN	CNN Headline News
• 33	WTBS	TBS - Atlanta
• 34	CNN	Cable News Network
• 35	LIFE	Lifetime
• 36	C-SPAN	Government Coverage
• 37	CNBC	Consumer News & Business
• 38	VH-1	Video Hits One
• 39	Teleguide	T.V. Listings
• 40	AMC	American Movie Classics
• 41	WXTV	NBC - Paterson
• 42	E! TV	Entertainment Television
• 43	COMMUNITY ACCESS	Access
• 44	PPV Listings	Pay Per View information
• 47	WNJU	TEL - Newark
† 51	Court TV	Court TV
† 52	TNN	The Nashville Network
90	TV JAPAN	JAPANESE TELEVISION
97	Hot Choice	Pay Per View
98	Cable Video Store	Pay Per View
99	Viewer's Choice	Pay Per View

- Broadcast Basic Service Premium & Pay Channels in Bold
- Preferred Service Package (Also includes Remote Control)

FCC RATE REGULATION IMPACT SURVEY

01. Community Unit ID#		NC0755		05 Respondent Name		NEWHOUSE BROADCASTING CORP	
02 Mailing Address (street)		P.O. BOX 23029		06 Respondent Fax		212-692-4406	
03 Mailing Address (city)		CHARLOTTE		07 Respondent Phone		212-692-4418	
04 Mailing Address (state & zip)		NC 28212-0217		08 System/Franchise		MECKLENBURG	

REGULATED SERVICES	CHARGE		CHANNELS		HOUSEHOLDS	
	4/5/93	9/1/93	4/5/93	9/1/93	4/5/93	9/1/93
Describe Service Tier						
09 TIER 1 (Basic)	\$1.00	\$6.65	16	13	43,344	44,812
10 TIER 2	\$19.00	\$13.31	27	26	42,771	44,254
11 TIER 3	\$4.00		4		30,366	
12 TIER 4						

REGULATED EQUIPMENT	CHARGE		EQUIPMENT UNITS		HOUSEHOLDS	
	4/5/93	9/1/93	4/5/93	9/1/93	4/5/93	9/1/93
13 Converter						
Non-addressable:	\$0.00	\$0.00	0	0	0	0
Addressable:	\$0.00	\$1.22	53,737	55,194	35,408	36,366
14 Installation						
Prewired:	\$20.00	\$28.75			791	1,154
Unwired:	\$34.95	\$48.38			295	431
15 Service Charge						
Visit required:	\$15.00	\$15.88			N/A	N/A
No visit:	\$10.00	\$2.00			N/A	N/A
16 Inside Wire						
17 Remote	\$0.00	\$0.11	28,834	31,391	28,834	31,391
18 Additional Outlet	\$0.00	\$0.00	27,571	25,753	21,162	22,591
All Miscellaneous Maintenance (describe):						
19						
20						
All Miscellaneous charges (specify):						
21						
22 Additional outlet remote	\$3.00	\$0.11	10,303	11,484	8,551	9,531
23						
24 Franchise Fee	\$0.00	\$1.00				
25 Total billed monthly charges for reg. services	\$1,135,000	\$1,039,000				
26 Total subscribers receiving any reg. services	43,344	44,254				
27 % of subs. receiving a change in bill for reg. svs:	Increase%	15%	Decrease%	65%		

September 1993

Vision Cable of North Carolina

Schedule of Rates

Standard Service (includes all non-premium channels)							24.00
WBTV	WGN	WOR	MTV	E!	Swap & Shop	Family Channel	
WUNG	WCCB	WNBC	C-Span	Lifetime	EWTN/QVC	WSOC	
WTVI	WTBS	USA	C-Span II	Govt. Access	AMC	Realty Video	
WCNC	TV 13	A&E	TNT	Headline News	HSN	TeleGuide	
ESPN	NICK	CNN	INSP	Travel Channel	Ed. Access	Discovery	
CNBC	VH-1	BET	TNN	Weather Channel	Public Access	Viewers Choice Info	
		WJZY	Sci-Fi	CMT	SportSouth	Comedy Central	

Cable Service (includes all non-scrambled channels)	20.00
Broadcast Basic Service (includes broadcast and access channels only)	1.00
Standard Additional Outlet	7.50
Cable Service Additional Outlet	4.50
Broadcast Basic TV Additional Outlet	1.00
Parental Control	No Charge

PREMIUM SERVICES

HBO	\$10.45
Showtime	9.95
Cinemax	9.95
The Movie Channel	9.95
The Disney Channel	9.95
Combination Rate: 2nd-5th Additional Premium	ea. 7.50

(Premium Services available only with purchase of Standard or Cable Service)

INSTALLATION RATES

Standard Installation	\$69.95
Transfer	20.00
Reconnect - (Office)	20.00
Reconnect - (Field)	20.00
Additional Outlet (Per outlet)	15.00
Upgrade (office)	10.00
Upgrade (field)	10.00
A B Switch for VCR Hookups	15.00
Install A B Switch	15.00
VCR Hookup	15.00
Relocate Existing Outlet	15.00

MISCELLANEOUS CHARGES

Returned Check Handling Fee	\$20.00
Trp Charge	15.00
Premium Service Change	10.00
Late Payment Fee	2.00

• April 1993

Vision Cable of North Carolina

Schedule of Rates

MONTHLY RATES

Basic Service - 13 Channels	\$6.65
(Includes broadcast and access channels only)	
Cable Service - 26 Channels	13.31
(Requires purchase of Basic Service)	
SuperStation Package - WTBS, TNT, WOR, WGN	1.27
(Each channel may be purchased separately for \$0.50)	
Preferred Package - Sportsouth, CMT, Comedy Central, Sci-Fi	3.50
(Each channel may be purchased separately for \$1.25)	
(Preferred Package requires an addressable converter)	
Additional Set	FREE
Converter Box (each outlet)	1.22
Remote Control (handheld unit) .....	.11

PREMIUM SERVICES (Converter Required)

HBO	\$10.45
Showtime	9.95
Cinemax	9.95
The Movie Channel	9.95
The Disney Channel	9.95
Combination Rate 2nd-5th Additional Premium	ea. 7.50

INSTALLATION RATES

Aerial Installation (First set)	\$48.38
Underground Installation (First set)	58.95
Reconnect (First set; add \$5.00 if relocated)	26.75
Each Additional Set (At time or initial install)	19.01
Additional Set (Separate Trip)	24.24
Relocate Existing Outlet	24.24
Delinquent Reconnect (within ten days of disconnect)	10.57
Trip Charge	15.85
Addressable Upgrade	2.00
Hourly Service Fee	31.70

MISCELLANEOUS CHARGES

Returned Check Handling Fee	\$20.00
Late Payment Fee	2.00
Parental Control	FREE

sales tax & franchise fees additional where applicable

• September, 1993

CHANNEL LIST			
A World of Entertainment is Waiting to be Discovered!			
2	Family Channel	38	Vision's Swap & Shop
3	WBTB-3* - CBS	39	EWTN/QVC
4	WUNG-58* - ETV	40	The Movie Channel
5	WTVI-42* - ETV	41	CNBC
6	WCNC-36* - NBC	42	The Discovery Channel
7	ESPN	43	The Disney Channel
8	WSOC-9* - ABC	44	American Movie Classics
9	Realty Video	45	Home Shopping Network
10	WGN-9* - Chicago	46	WJZY-46* - IND
11	WCCB-18* - IND	47	Educational Access*
12	WTBS-17* - Atlanta	48	Black Entertainment TV
13	Vision's TV 13*	49	The Weather Channel
14	TeleGuide*	50	VH-1 Video Hits
15	Nickelodeon	51	The Nashville Network
16	WOR-9* - New York	52	Public Access*
17	Lifetime	53	Comedy Central**
18	WNSC-30* - ETV	54	Sci Fi Channel**
19	HBO	55	Country Music Television**
20	Showtime		
21	Cinemax		
22	Viewer's Choice		
23	Viewer's Choice Info.		
24	Viewer's Choice 2		
25	SportSouth**		
26	USA Network		
27	Arts & Entertainment		
28	CNN		
29	MTV		
30	C-Span		
31	C-Span II		
32	Government Access*		
33	Headline News		
34	Turner Network T.V.		
35	The Inspirational Network		
36	E! Entertainment Television		
37	Travel Channel		

* Included in Broadcast TV Service

** Included in Standard Service

April 1993